IOWA

Top Defense Contractors

(M = millions)

- Raytheon $909.0 M
- BAE Systems/Raytheon $370.8 M
- United Technologies $366.0 M
- American Ordnance $257.7 M
- Lockheed Martin $180.0 M
- Cobham $79.0 M
- Hendrickson Transportation $43.7 M
- Klutina River Contractors $40.8 M
- Carver Pump Company $27.6 M
- Dexter Apache Holdings Inc. $20.6 M

Contract Awards Performed

(By Fiscal Year, billions)

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DEFENSE PERSONNEL

Allocations, By Type

- Active Duty: 2%
- Civilian: 14%
- Reserve: 17%
- National Guard: 67%

Allocations, By Service

- Army 78%
- Navy/Marines 3%
- Air Force 18%
- Other Defense 1%

Top Defense Personnel Locations

<table>
<thead>
<tr>
<th>County</th>
<th>Active Duty</th>
<th>Civilian</th>
<th>National Guard</th>
<th>Reserve</th>
<th>Total</th>
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<tbody>
<tr>
<td>Polk</td>
<td>99</td>
<td>768</td>
<td>3,246</td>
<td>763</td>
<td>4,876</td>
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<tr>
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<td>0</td>
<td>285</td>
<td>1,109</td>
<td>65</td>
<td>1,459</td>
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<tr>
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<td>ND</td>
<td>183</td>
<td>469</td>
<td>230</td>
<td>ND</td>
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<td>ND</td>
<td>113</td>
<td>295</td>
<td>392</td>
<td>ND</td>
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<tr>
<td>Black Hawk</td>
<td>27</td>
<td>77</td>
<td>354</td>
<td>88</td>
<td>546</td>
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<tr>
<td>Johnson</td>
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<td>29</td>
<td>412</td>
<td>ND</td>
<td>ND</td>
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<tr>
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<td>0</td>
<td>17</td>
<td>235</td>
<td>63</td>
<td>315</td>
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</table>

$392.6 MILLION TOTAL PAYROLL 12,995 TOTAL PERSONNEL
Office of Local Defense Community Cooperation — Defense Spending by State, FY 2020

TOP DEFENSE CONTRACT SPENDING LOCATIONS

(M = millions, B = billions)

- Linn: $1.8 B
- Des Moines: $269.1 M
- Fremont: $100.0 M
- Scott: $94.4 M
- Polk: $42.8 M
- Pottawattamie: $39.8 M
- Muscatine: $38.8 M
- Union: $15.1 M
- O’Brien: $12.9 M
- Johnson: $10.9 M

TOP DEFENSE PERSONNEL SPENDING LOCATIONS

(M = millions)

- Polk: $179.5 M
- Woodbury: $45.0 M
- Scott: $25.1 M
- Linn: $20.5 M
- Boone: $17.4 M
- Johnson: $16.2 M
- Black Hawk: $15.7 M
- Dubuque: $7.5 M
- Webster: $7.5 M
- Dallas: $6.4 M